

BID PROPOSAL FORM
One Ton Trucks Contract No. 2017-02

SUBMIT TO: Town Manager's Office
Town of Kennebunkport
6 Elm Street / P.O. Box 566
Kennebunkport, Maine 04046

BID DATE: Thursday August 18, 2016, 2:00 p.m.

The undersigned hereby certifies he/she has examined and fully comprehends the requirements of these specifications for the above equipment and offers to furnish all labor, materials, equipment, supplies and related to do the work as detailed for the following lump sum price. Bid Prices (1-3) should reflect the price of one truck.

Model Bid

2017 F350 DRW REGULAR CHASSIS CAB. F3H 145WB.

1. Base Bid for Chassis Cab \$ 31,023.⁰⁰
(In Numbers)

2. Platform Body
Town Selected Options Bid \$ 7,150.⁰⁰
(In Numbers)

3. Plow Equipment
Town Selected Options Bid \$ 5,750.⁰⁰
(In Numbers)

Total Bid Price per Truck = Sum of Items 1 -3 \$ 43,923.⁰⁰
(In Numbers)

Total Contract Price for 2 Trucks \$ 87,846
(In Numbers)

Expected Delivery Time after Receipt of Purchase Order FACTORY ORDER BASIS ONLY
APPROXIMATE 30-150 DAY LEADTIME

NAME OF FIRM: YANKEE FORD SALES

ADDRESS: 165 WATERMAN DRIVE
SOUTH PORTLAND, MAINE 04106

AUTHORIZED SIGNATURE: SCOTT A. BENNEY F.M.

PRINT NAME AND TITLE: SCOTT A. BENNEY FLEET MANAGER

TELEPHONE: (207) 799-5591 **DATE:** 8/4/16

Required Attachments: 1. Detailed One Ton Truck Manufacturer Specifications with Town Selected Options ☒

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Model Bid F350 CAB + CHASSIS

1. Base Bid for Chassis Cab \$ 38,153
(In Numbers)

2. Platform Body
Town Selected Options Bid \$ 7,150
(In Numbers)

3. Plow Equipment
Town Selected Options Bid \$ 5,650
(In Numbers)

Total Bid Price per Truck = Sum of Items 1 -3 43,803 50,953
(In Numbers)

Total Contract Price for 2 Trucks 101,906 WITH PLOW + BODYS 87,606
(In Numbers)

Expected Delivery Time after Receipt of Purchase Order 12 TO 14 WEEKS

NAME OF FIRM: ARUNDEL FORD

ADDRESS: 1561 PORTLAND RD

ARUNDEL ME 04046

AUTHORIZED SIGNATURE: [Signature]

PRINT NAME AND TITLE: RODNEY BRACKETT SM

TELEPHONE: 207 985-2171 **DATE:** 8/

Required Attachments: 1. Detailed One Ton Truck Manufacturer Specifications with Town Selected Options

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Model Bid

2017 Ford F350 Cab + Chassis Drw 145" WB, 60" C/A

1. Base Bid for Chassis Cab \$ 32,064.00
(In Numbers)

2. Platform Body
Town Selected Options Bid \$ 6,725.00
(In Numbers)

3. Plow Equipment
Town Selected Options Bid \$ 5,850.00
(In Numbers)

Total Bid Price per Truck = Sum of Items 1 -3 \$44,639.00
(In Numbers)

Total Contract Price for 2 Trucks \$89,278.00
(In Numbers)

Expected Delivery Time after Receipt of Purchase Order 1200hrs OR Before 12/31/16

NAME OF FIRM: Autofair Ford

ADDRESS: 1475 So Willow Street

Manchester NH 03103

AUTHORIZED SIGNATURE: [Signature]

PRINT NAME AND TITLE: Paul Thibodeau

TELEPHONE: 603-634-0940

DATE: 8/15/16

Required Attachments: 1. Detailed One Ton Truck Manufacturer Specifications with Town Selected Options

Kennebunkport, Maine

SPECIFICATIONS

**2 – 2017 One Ton Chassis
Cab Trucks with Platform
Dump Body and Plow**

Wastewater / Public Works Departments

Contract No. 2017-02

**TOWN OF KENNEBUNKPORT
Laurie Smith, Town Manager**

July 25, 2016

**Public Works Department
105 Beachwood Avenue
Kennebunkport, Maine 04046
(207) 967-5728**

BID DATE: Thursday August 18, 2016, 2:00 p.m.

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Public Works Department

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INVITATION TO BID

The Town of Kennebunkport, Maine will accept sealed bids until 2:00 p.m., Thursday, August 18, 2016 at the Town Manager's Office, 6 Elm Street, Kennebunkport, Maine for the furnishing of Two – 1 Ton Chassis Cab / Dual Rear with Platform Body, Dump Hoist and Plow for the Wastewater and Public Works Departments. Bids shall be submitted in sealed envelopes with the name and address of the Bidder and marked "1 Ton Truck" on the face of the envelope. The bids will be opened and publicly read aloud at 2:00 p.m. on the same date.

A complete set of the contract documents may be downloaded from the Town of Kennebunkport website. Bids shall be submitted on the provided forms in accordance with the Information for Bidders. No Bidder may withdraw a bid within thirty (30) days after opening thereof.

The Owner reserves the right to waive any informalities in or to reject any and all bids.

Allan Moir, Superintendent
Wastewater Department
Michael Claus, Director
Public Works Department
Town of Kennebunkport

GENERAL INFORMATION

SECTION 1

1.01 INFORMATION FOR BIDDERS

- A. Sealed unit price proposals will be received by the Town Manager of the Town of Kennebunkport, Maine up until 2:00 p.m., Thursday, August 18, 2016, then to be publicly opened and read aloud for the furnishing of One Ton Trucks to the Wastewater and Public Works Department in accordance with these specifications.
- B. Bids shall be submitted on the attached "Bid Proposal Form" and shall be signed by an authorized person indicating full knowledge and acceptance of the specifications. The sealed bid shall be submitted to the Town Manager's Office and the envelope shall be clearly marked with the name and address of the bidder and the specific contract for which the bid is being submitted.
- C. No bidder may withdraw his bid within thirty (30) days after opening thereof.
- D. Qualified bids will be deemed to be only bids from authorized One Ton Truck Dealers.
- E. Each Bidder shall indicate on the appropriate place on the Bid Proposal Form the manufacturer and product name for the material to be supplied under this bid. Literature describing the physical and performance characteristics of the equipment bid shall be attached and included with the bid. All such descriptive literature furnished shall be clearly marked (underline specific items in red or highlight the items) to indicate the specific equipment to be furnished under this bid. Do not submit any brochures without first marking the item to be supplied if more than one selection or option is shown in the catalog. The Town, however, reserves the right to request additional information deemed necessary for proper evaluation of bids.
- F. Each Bidder shall fully complete and submit with the bid the attached "Detailed One Ton Truck Specifications" form. Failure to complete and submit the attached form will be grounds for rejection of the bid.
- G. Bidders may submit separate proposals for sale of new 2016 or 2017 Trucks that meet or exceed Detailed Specifications and are available for immediate delivery to the Town of Kennebunkport.

1.02 BID COMPLIANCE

- A. The Town of Kennebunkport will regard all bids received as an agreement by the Bidder to conform to all items of these specifications. If the equipment offered differs from the provisions contained in this specification, such differences must be explained in detail, and the bid will receive careful consideration if such differences do not depart from the intent of this specification and are in the best interest of the Town.
- B. The Manufacturer's name and model designation must be shown on the bid form in the designated spaces, however, that information is not sufficient evidence that the bidder is

taking exception to the detailed specification. If no exceptions or deviations are specifically shown and explained, equipment shall be furnished exactly as specified.

1.03 DELIVERY

- A. The One Ton Trucks shall be delivered as soon as possible and guaranteed delivery may be considered in making the award. Delivery time shall be expressed on the bid proposal form in the space provided (in number of calendar days required to make delivery after receipt of a purchase order).
- B. The One Ton Trucks shall be delivered to the Public Works Department, 105 Beachwood Avenue, Kennebunkport, Maine.

1.04 DELIVERY CONDITION

- A. The vehicles delivered shall be in strict accordance with these specifications. If the vehicles are delivered with deviations or improper servicing, the Bidder must arrange to have the necessary work done within five (5) business days after notification from the Town of Kennebunkport.
- B. Provide one (1) copy each of the maintenance and the operational manual, and a complete parts list for all electrical, mechanical and hydraulic equipment as may be furnished with the One Ton Trucks (See Detailed Specs for further requirements)

1.05 TAX EXEMPTION

- A. The Town of Kennebunkport (a municipal government) is an exempt entity under law of the State of Maine and is, therefore, exempt from payment of the State of Maine sales or use tax on purchases made directly for its own use. These taxes are not to be included in the bid prices for any equipment, materials and supplies sold to the Town under this Contract.
- B. The Town of Kennebunkport is exempt from Federal Excise Tax and Federal Transportation Tax on all equipment, materials and supplies sold to the Town for its own use. These taxes are not to be included in the bid prices under this contract.

1.06 GUARANTEE

- A. The Bidder guarantees that the One Ton Trucks furnished under this bid is a new and unused product of regular manufacture.
- B. The decision of the Wastewater Superintendent and Public Works Director as to reasonable compliance with these specifications and guarantee shall be final.
- C. The manufacturer's standard warranty shall apply to the One Ton Trucks and warranty service shall be gratis at any dealer's shop in Maine or New Hampshire.
- D. The successful Bidder shall further guarantee the One Ton Trucks and all equipment furnished for a period of one (1) year from date of delivery in addition to any standard warranty's offered with the One Ton Trucks. This guarantee shall include defective materials and workmanship. If, during this period, warranty repairs and/or parts replacement become necessary due to defective materials and/or workmanship, all labor

and material to make satisfactory repair shall be furnished at no cost to the Town by the Bidder.

1.07 BASIS FOR AWARD

- A. The Town of Kennebunkport reserves the right to accept or reject any or all bids in whole or in part, to waive any formality and technicality in any bid, and to accept any item or items in any bid. The Town reserves the right to accept or reject any or all bids as may best serve the interest of the Town.
- B. Bids shall be submitted in a sealed envelope or package with the type of bid clearly indicated on the outside.
- C. The Town will accept the bid most advantageous to the Town, not necessarily the lowest bid. Alternative quotations will be considered only when clearly explained. They will be considered only if the specifications are met and the alternatives are submitted as an alternative bid.
- D. The base bid price plus Town Selected Options bid price quoted shall be the net amount and shall include all costs necessary to furnish and deliver the One Ton Trucks as required by these specifications.

1.08 PAYMENT

- A. When the One Ton Trucks are delivered and after inspection of the vehicle and equipment to ensure compliance with these specifications, the Town will process a request for payment. However, if poor workmanship and/or minor deviations exist, the Town may withhold up to 20% of the contract price upon delivery and delay payment of the balance until the Bidder has made all necessary corrections.
- B. The Town may withhold the full payment of the contract price if, in its opinion, the One Ton Trucks contain major deviations from the specifications.
- C. The Town of Kennebunkport will pay the amount due upon delivery acceptance.

1.09 SERVICE

- A. Service by an authorized dealer of the One Ton Trucks shall be available within a 50 mile radius of the Town of Kennebunkport
- B. Prior to delivery, the One Ton Trucks furnished shall be completely serviced by the Bidder or by an authorized dealer of the manufacturer. Service will include; lubrication, wash, Maine Inspection, and all other checks and adjustments required for proper servicing of a new vehicle.
- C. It shall be the Bidder's responsibility to insure at the time of servicing that all components and accessories specified have been properly installed.
- D. It shall be the Bidder's responsibility to ensure that the One Ton Trucks are road worthy.

END OF GENERAL INFORMATION SECTION

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NAME OF FIRM: YANKEE FORD SALES

ADDRESS: 165 WATERMAN DRIVE
SOUTH PORTLAND, MAINE 04106

AUTHORIZED SIGNATURE: [Signature]

PRINT NAME AND TITLE: SCOTT A. BENNEY FLEET MANAGER

TELEPHONE: (207) 799-5591 **DATE:** 8/4/16

Required Attachments: 1. Detailed One Ton Truck Manufacturer Specifications with Town Selected Options ☒

DETAILED SPECIFICATIONS

SECTION 3

2 - 2017 One Ton Trucks with Platform Dump Body and Plow

The Town of Kennebunkport Wastewater and Public Works Department are requesting bid quotes on 2 -2017 One ton chassis cab pick-up trucks with platform dump bodies and plows. This specification is based on a Ford F350 XL dual rear gasoline automatic chassis cab with Knapheide platform dump body and a stainless steel Fisher V-plow. Other makes or models which meets or exceeds the specifications and as detailed will be given the same and equal consideration. Bidders must supply manufacturers specifications for the completed unit including options that will meet or exceed the units noted for bid quotes. Each bidder shall complete the following section supplying the information requested for the equipment bid. Failure to complete this section may be considered grounds for rejecting the bid.

One Ton Truck: Make: FORD (F3H) DRW 4X4 REG. CAB/CHASSIS
Model: F-350 Year: 2017

Option Equipment List Attached Yes: ✓

Specification Description	Minimum Required	Bidder to Supply
3.01 2017 Ford F350 Dual Rear Wheel Chassis Cab		
a. Gasoline Engine (6.2L V8)	<u>996</u>	
b. Automatic Transmission	<u>44P</u>	
c. Dual Rear Wheel	<u>F3H</u>	
d. 4 Wheel Drive (4 x 4 Drive Type)	<u>✓ (F3H)</u>	
e. XL Trim Level with Power Equipment Group	<u>90L</u>	<u>✓ (SEE</u>
f. Truck Colors Oxford White and Magnetic Gray.	<u>21-J7</u>	<u>VEHICLE ORDER SHEET.)</u>
g. 4 Upfitter switches on dashboard	<u>STD.</u>	
h. Limited Slip Differential	<u>XAL 4.30 RATIO</u>	
i. 60" cab to axle	<u>145" WB</u>	
j. Snow Plow Prep Package	<u>473</u>	
k. No Spare Tire	<u>(NO 512)</u>	
3.02 Knapheide Platform Dump Body – Optional Equipment Required in Town Selected Options Bid Price		
a. Knapheide Value Master-X Platform Body Model PVMXS-93C:		<u>(SEE MISCELLANEOUS ORDER.)</u>
1) Smooth Steel Floor w/ 2" x 4" Stake pockets.		<u>✓</u>
2) Knapheides primer paint system, oven cured black finish paint		

Specification Description**Minimum Required****Bidder to Supply**

- 3) Water-based undercoating on under side of platform
- 4) Width = 95.75", Length = 9'-3"
- 5) Flush mount marker light package FMVSS 108
- 6) Rear Mud Flaps
- 7) Back Up Alarm
- 8) Venco model VC516SFED double acting electric hydraulic subframe hoist (9.8 ton capacity).
- b. Knapheide BHG4096C weld on heavy duty headboard with window and side gussets
- 1) Knapheides primer paint system, oven cured black finish paint
- c. 1/2" Steel plate hitch with adjustable 2" receiver tube receiver, safety chain loops, 7 blade RV trailer plug, PM87 adapter plate and #10052 - 2" ball pintle combo, ICC steps on hitch

(SEE MESSER CO. QUOTE)

**3.03 Fisher Plow Package – Optional Equipment Required in Town
Selected Options Bid Price**

- a. Fisher Minute Mount 2 Snow Plow Mounting System
- b. All Fisher electrical and hydraulic components required for plowing operations.
- c. Fisher XV2 Series Stainless Steel 8'- 6" plow with cutting edge.
- d. Fisher Fish-Stik XV2 29800 Plow Controller.

(SEE MESSER CO. QUOTE)



END OF SECTION

==>

Dealer: F11209

2017 F-SERIES SD

Page: 1 of 1

Order No: 0001 Priority: K1 Ord FIN: QF292 Order Type: 5B Price Level: 725

Ord PEP: 640A Cust/Flt Name: KENNEBUNKPORT

PO Number:

	RETAIL	DLR INV		RETAIL	DLR INV
F3H✓ F350 4X4 CHAS/C	\$37910	\$35825.00	14000# GVWR PKG✓		
145" WHEELBASE✓			41H✓ ENG BLK HEATER	NC	NC
J7✓ MAGNETIC			425✓ 50 STATE EMISS	NC	NC
A✓ VNYL 40/20/40			473✓ SNOW PLOW PKG	85	79.00
S MEDIUM EARTH GR			JOB #1 BUILD		
640A✓ PREF EQUIP PKG			65Z✓ 4FT AXLE TANK	NC	NC
.XL TRIM✓			794✓ PRICE CONCESSN		
572✓ .AIR CONDITIONER	NC	NC	REMARKS TRAILER		
AM/FM STER/CLK✓			SP FLT ACCT CR		(1080.00)
996✓ 6.2L EFI V8 ENG	NC	NC	FUEL CHARGE		18.88
44P✓ 6-SPD AUTOMATIC	NC	NC	DEST. AND DELIV	1195	1195.00
TD8✓ LT245 BSW AS 17	NC	NC	TOTAL BASE AND OPTIONS	40455	37201.88
X4L✓ 4.30 LTD SLIP	350	323.00	TOTAL	40455	37201.88
90L✓ PWR EQUIP GROUP	915	841.00	*THIS IS NOT AN INVOICE*		
TELE TT MIR-PWR✓			*TOTAL PRICE EXCLUDES COMP PRICE ALLOW*		

F1=Help

F2=Return to Order

F3/F12=Veh Ord Menu

F4=Submit

F5=Add to Library

F9=View Trailers

S099 - PRESS F4 TO SUBMIT

QC00037

\$1178 HB
 + \$5000 BPC
 \$6178 TOTAL

F-350 \$37,201
 CHASSIS
 \$6178
 \$31,023 BKH.
 + 7150
 + 5750
 BID: 43,923 BKH✓

\$37201 DLR COST.
 7,150 BODY MESSENGER CO.
 5,750 PLOW MESSENGER CO.
 \$50,101.00
 - 6178
 \$43,923 ✓
 x2
 \$87,846 2 TRUCKS.

OK
 JAB

==>

Dealer: F11209

2017 F-SERIES SD

Page: 1 of 1

Order No: 0001 Priority: K1 Ord FIN: QF292 Order Type: 5B Price Level: 725
Ord PEP: 640A Cust/Flt Name: KENNEBUNKPORT PO Number:

		RETAIL	DLR	INV		RETAIL	DLR	INV
F3H	F350 4X4 CHAS/C	\$37910	\$35825.00		14000# GVWR PKG			
	145" WHEELBASE			41H	ENG BLK HEATER	NC		NC
Z1	OXFORD WHITE			425	50 STATE EMISS	NC		NC
A	VNYL 40/20/40			473	SNOW PLOW PKG	85		79.00
S	MEDIUM EARTH GR				JOB #1 BUILD			
640A	PREF EQUIP PKG			65Z	AFT AXLE TANK	NC		NC
	.XL TRIM			794	PRICE CONCESSN			
572	.AIR CONDITIONER	NC			REMARKS TRAILER			
	.AM/FM STER/CLK				SP FLT ACCT CR			(1080.00)
996	6.2L EFI V8 ENG	NC			FUEL CHARGE			18.88
44P	6-SPD AUTOMATIC	NC			DEST AND DELIV	1195		1195.00
TD8	.LT245 BSW AS 17	NC			TOTAL BASE AND OPTIONS	40455		37201.88
X4L	4.30 LTD SLIP	350			TOTAL	40455		37201.88
90L	PWR EQUIP GROUP	915			*THIS IS NOT AN INVOICE*			
	TELE TT MIR-PWR				*TOTAL PRICE EXCLUDES COMP PRICE ALLOW*			

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S099 - PRESS F4 TO SUBMIT

QC00037



Messer Truck Equipment
170 WARREN AVE.

(207) 854-9751

Fax (207) 854-8042

www.messertruckequipment.com

Quote

Date	Quote #
8/4/2016	12756

Name / Address
YANKEE FORD SALES 165 WATERMAN DRIVE SO PORTLAND, ME 04116

Attention	Terms	Sales Representative	Acct. Rep	P.O. No.
Scott	Net 30	BOB TARDIFF	225	
Description		Qty	U/M	Total
Kennebunkport bid No. 2017-02				
9' KNAPEIDE PLATFORM BODY Model PVMXS-93C		1	EA	7,150.00
Price includes: Installation 60" CA cab chassis 10 Gauge high strength smooth steel platform 11 Ga. high strength crossmembers 18" on centers ,side and end rails are 12 gauge (50000 PSI) 5" Structural longills 2" x 4" Stake pockets Flush mount marker light package FMVSS 108 BHG4096C bolt on heavy duty headboard with window and side gussets Complete immersion in Knapheides primer paint system, oven cured black finish paint Water-based undercoating on under side of platform Rear mud flaps Venco model VC516SFED double acting electric hydraulic subframe hoist (9.8 ton capacity) 1/2" Steel plate hitch with adjustable 2" receiver tube receiver , safety chain loops , 7 blade RV trailer plug , PM87 adapter plate and #10052 2" ball pintle combo ICC steps on hitch Fisher 8-1/2XV2SS Stainless steel V plow installed including municipal discount		1	EA	5,750.00

We propose to furnish material and labor, in accordance with the above specifications. All material is guaranteed to be as specified. All work is to be completed in a workmanlike manner according to standard practices. Any alteration or deviation from above specifications involving extra costs will be executed only upon written orders, and will become an extra charge over and above the quotation. All agreements contingent upon strikes, accidents, or delays beyond our control. Owner to carry fire, tornado, and other necessary insurance. Our workers are fully covered by worker's compensation insurance. Any applicable Federal Excise Tax is not included in the above quotation. Quote valid for 30 days from date of issue.

Sales Tax (5.5%) \$0.00

Total \$12,900.00

Acceptance of Proposal - Sign and Return

Welcome s-bonney!



Fleet Concession Management

HOME
CONCESSION LOOKUP

CONCESSION TUTORIAL
CONCESSION REQUEST ENTRY

CONCESSION LOOKUP TUTORIAL
CONCESSION REQUEST REVIEW/EDIT

CONTACT INFO
CONTACT US

FLEET CONCESSION MANAGEMENT : SEARCH

▶ State/Fed: ME-MAINE
 ▶ Model Year: 2017
 ▶ Vehicle: 22-F-SERIES SD
 ▶ Body Type: F3H-F350 4X4 R/C CC DRW
 ▶ GPC TYPE: All

YOUR SEARCH CRITERIA: STATE: ME-MAINE, MODEL YEAR: 2017, VEHICLE: 22-F-SERIES SD, BODY STYLE: F3H-F350 4X4 R/C CC DRW, GPC: ALL

BID AND ORDER MUST BE SUBMITTED BY EXPIRATION DATE

STATE	VEHICLE	BODY	GPC \$	PRICE_LEVEL	REF DATE	REF#_FIN	GPC TYPE	EXPIRATION DATE
ME	22-F-SERIES SD	F3H-F350 4X4 R/C CC DRW	5000	700	3/31/2016	02476H	Local	N/A

One Ton Truck

BID LIST

Rod Brackett Arundel Ford 1561 Portland Rd. Arundel, ME 04046 (800) 889-7171 rbrackett@arundelford.com	Darren Chisholm Prime Ford Saco 857 Portland Rd. Saco, ME 04072 (207) 282-0300 dchisholm@driveprime.com
Bob Tardiff Messer Truck Equipment 170 Warren Ave Westbrook, ME 04092 (207) 415-3127 bobt@messertruckequipment.com	Greg West Rowe Westbrook Ford 91 Main St. #1 Westbrook, ME 04092 (207) 854-2555 gwest@roweford.com
John Wiechman <i>SCOTT BONNEY</i> Yankee Ford Sales & Service 165 Waterman Dr. South Portland, ME 04106 (207) 799-5591 wiechman@yankeeford.com <i>SCOTT@YANKEEFORD.COM</i>	